European Commission

#HorizonEU

HORIZON EUROPE

**THE EU
RESEARCH & INNOVATION
PROGRAMME**

2021 – 2027

**LIEVE BOS**

**SUBMISSION AND EVALUATION**

How to prepare a successful innovation procurement proposal in Horizon Europe

22 June 2021

Research and Innovation

# Proposal preparation

# Finding the pilot and the crew

- **Finding Partners**
  - Partner search on each topic page (e.g. CARE-08-02) of the Funding & Tenders Portal
  - EU procurement forum (post a message there)
  - Linkedin (e.g. innovation procurement Linkedin group)
  - Ongoing & completed EU funded PCP-PPI projects
  - Partners in all Horizon Europe funded projects
  - National / regional PCP / PPI initiatives in countries around Europe
  - European Network of national innovation procurement competence centers
  - Ideal-Ist partner search (for ICT related calls)
  - Your own network of colleague procurers/public services in your field, etc

- **Support in preparing a proposal**
  - National / regional competence centers / support programs for PCP/PPI
  - European Network of national innovation procurement competence centers
  - National Contact Points for Horizon Europe
  - Ideal-Ist (network National Contact Points for ICT for Horizon programme)

# **Useful Contacts**

## **Contacts - Competence Centres - Support Programs for PCP/PPI**

- Info about all the national competence centers and/or financial support programs for procurers in the country profiles of each individual country here

Some contacts here

- Finland: KEINO - comp center (contacts)
- Sweden: VINNOVA, UHMYND – comp center (contact VINNOVA, contact UHMYND)
- Germany / North Rhine-Westphalia: BME / ZENIT comp center (contact BME 1, contact BME2, contact1 ZENIT, contact 2 ZENIT)
- Spain: CDTI - comp center (contact CDTI)
- Austria: OIB - comp center PPI / AIT - comp center PCP (contact OIB, contact AIT)
- Italy / Lombardia: CONSIP-comp center / Appaltoprecommerciale.it (CONSIP, contact AppaltoPCP)
- Estonia: EAS – comp center / Ministry of Economy (contact1 EAS, contact2 EAS, contact MKM)
- Netherlands: PIANOo – comp center (contact1, contact2)
- Ireland: Dept of Jobs, Enterprise and Innovation / Procureti / Enterprise Ireland (contact dept, contact procureti, contact Enterprise Ireland)
- Greece : DG for public procurement – comp center (contact 1, 2)
- Portugal: ANI - comp center (contact)
- Flanders, Belgium: PIO - comp center / VLAIO (contact PIO, contact VLAIO)
- Norway: Difi – comp center (contact Difi, contact NHO)
- Lithuania: MITA – comp center / Ministry of Economy (contact MITA, contact min eco)
- Denmark: Market Development Fund (contact)

# Finding budget

- **To cover the non-EU funded part of the costs (for PPI actions)**
  - Own procurement budgets
  - Regional / National ministries (responsible for the area) concerned
    - Ministry of Health supporting city procurer Eindhoven (SILVER)
    - Ministry of Interior procuring for Belgian fire brigades (SMART@FIRE)
  - National / regional competence centers / support programs for PCP/PPI
    - Some offer co-financing for procurers in their countries/regions to undertake PCPs/PPIs (this can be combined with the EU co-financing)
  - Creative ways
    - Crowdfunding-like fundraising (Magdeburg university, IMAILE)

- **To covers costs that are not covered by Horizon Europe**
  - Managing authorities of Structural Funds (ESIF) programs (e.g. some procurers can choose to have their coordination or procurement costs covered by ESIF iso HE)

Entities that already coordinate joint procurements / cross border cooperation can also participate: e.g. Central Purchasing bodies, EGTCs (European Groupings of Territorial Cooperation), ERICs (European Research Infrastructure Consortia), AISBLs or European International Organisations (e.g. CERN)

# Application form (proposal template)

**Same structure**

Proposals are submitted **electronically** via the Funding & Tenders Portal.
Don't wait until the submission deadline, you can save drafts.

The proposal contains two parts:

- **Part A** (web-based forms) is generated by the IT system. It is based on the information entered by the participants through the submission system in the Funding & Tenders Portal.
- **Part B** is the narrative part that includes three sections that each correspond to an evaluation criterion. Part B needs to be uploaded as a PDF document following the templates downloaded by the applicants in the submission system for the specific call or topic.

There is a specific Application form for PCP actions & Application form for PPI actions

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# Admissibility

**Proposal page limit**
Substantial reduction in maximum length:

- CSA actions: limit is **30 pages**
- PCP and PPI actions: **45 pages** NEW
- RIA and IA actions: **45 pages**
- Exceptions, if any, specified in the call

# Eligibility

**Consortium composition**
Min requirement buyers group:

- Min 2 public buyers from 2 # Member States or Associated Countries, min 1 public buyer from a Member State
- A **self-declaration** will be requested at proposal stage (tick box)

**Gender Equality Plan (applicable only from 2022 on)** NEW
Participants that are public bodies, research organisations or higher education establishments from Members States and Associated countries **must have a gender equality plan**, covering minimum process-related requirements.

- A self-declaration will be requested at proposal stage (for all types of participants).
- Included in the entity validation process (based on self-declaration)

# Evaluation (award) criteria

**Same criteria as in H2020**
'**Excellence**', '**Impact**' and '**Quality and efficiency of the implementation**'.

NEW

**But adapted following lessons learnt**
The number of '**aspects to be taken into account**' have been **reduced**

**Handling of cross-cutting objectives in PCP and PPI actions**

NEW

- Integration of the **Gender dimension** and **Interdisciplinary approaches** in the R&I content of the proposal, full use of **Open Science** practices: are typically not required
- **Data management plan** is required
- **Do no significant harm** principle applies

## Ethics review

NEW

## Security scrutiny

Your self-assessment in application form triggers whether in-depth reviews are needed.

# **Previous Horizon Europe webinars**

- How to prepare a successful proposal in Horizon Europe

  - More info about RIA, IA, CSA actions, types of costs, MGA, evaluation procedure etc.

- A successful proposal for Horizon Europe: Scientific-technical excellence is key, but don't forget the other aspects

  - Info about Gender dimension, Open Science, Interdisciplinarity, DNSH principle etc.

- Dissemination & Communication in Horizon Europe

- The Funding & Tenders Portal for beginners

# Evaluation criteria (PCP and PPI actions)

## EXCELLENCE

✓ Clarity and pertinence of the **objectives** and the extent to which they are ambitious, and go beyond the state of the art in terms of the degree of innovation that is needed to satisfy the **procurement need**.

✓ Soundness of the proposed **methodology**, taking into account the underlying concepts and assumptions.

## IMPACT

✓ Credibility of the **pathways** to achieve the expected **outcomes and impacts** specified in the work programme.

✓ Suitability and quality of the **measures to maximize expected outcomes and impacts**, as set out in the dissemination and exploitation* plan, including communication activities.

\* For PCP actions and PPI actions, the exploitation of results by the beneficiaries means primarily **the use that is made of the innovative solutions by the procurers / end-users**. The manufacturing and sale of the innovative solutions are performed by the suppliers of the solutions, which are not beneficiaries but subcontractors

## QUALITY AND EFFICIENCY OF THE IMPLEMENTATION

✓ Quality and effectiveness of the **work plan**, assessment of risks, and appropriateness of the effort assigned to work packages, and the resources overall.

✓ Capacity and role of each **participant**, and extent to which the **consortium** as a whole brings together the necessary expertise.

NEW

*Proposals aspects are assessed to the extent that the proposed work is within the scope of the work programme topic*

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# Standard evaluation process

## Individual evaluation

Experts assess proposals **individually**. Minimum of three experts per proposal (but often more than three).

## Consensus group

All individual experts discuss together to agree on a **common position**, including comments and scores for each proposal.

## Panel review

The panel of experts reach an **agreement** on the scores and comments for all proposals within a call, checking **consistency across the evaluations**.

if necessary, resolve cases where evaluators were unable to agree.

Rank the proposals with the same score

## Finalisation

The Commission/Agency reviews the results of the experts' evaluation and puts together the **final ranking list**.

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# Evaluation mechanics

- **1 stage evaluation**
  - More info in online manual and general annexes to the work programme
- **Evaluation by independent experts**
- **Proposals ranked according to evaluation scores**
  - Unless otherwise specified in the call conditions: Evaluation scores will be awarded for the 3 evaluation criteria, and not for the different aspects listed under each evaluation criterion.
  - For full proposals, each criterion will be scored out of 5. The threshold for individual criteria will be 3. The overall threshold, applying to the sum of the three individual scores, will be 10.

- **Indicative Timetable**
  - Deadline for proposal submission, different in every WP (check this!)
  - Info on outcome evaluation: 5 months after submission deadline
  - Signing grant agreement: 3 months after info on outcome evaluation

# Key principles

- Your proposed work must be within the scope of a work programme topic

- You need to demonstrate that your idea is ambitious and goes beyond the state of the art

- Your project methodology must comply with the specific requirements for PCP/PPIs (General Annex H work programme). It must not significantly harm the environment

- You should show how your project could contribute to the outcomes and impacts described in the work programme (the pathway to impact)

- You should describe the planned measures to maximise the impact of your project ('plan for the dissemination and exploitation including communication activities')

- You should demonstrate the quality of your work plan, resources and participants

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# Application form follows evaluation criteria

## Part B   SIMPLIFIED

- **1. Excellence**
  - Objectives and ambition
  - Methodology

- **2. Impact**
  - Pathways towards impact (check also expected outcomes of the 'topic' calling for PCP/PPI)
  - Measures to maximise impact – dissemination, exploitation and communication (D&E&C)
  - Summary (procurement need, expected result, D&E&C measures, target groups, outcomes, impacts)  NEW

- **3. Quality and efficiency of the implementation**
  - Project Plan and resources
  - Capacity of participants and consortium as a whole

# 1. Excellence

- ## Objectives and ambition
  - **Procurement need:** What is the common challenge that the buyers want to address?
  - **Objectives**: Improve quality/efficiency of public services, address a wider societal challenge, regulatory requirement, need for standardisation, interoperability, certification?
  - **Progress beyond state of the art**: How ambitious is the procurement objective compared to what is used by procurers today? How ambitious is the degree of innovation that the supply will need to perform to address the procurement need?

- ## Methodology
  - Proposed **project approach and assumptions**
  - **Approach implementation phase**: proposed lead procurer & buyers group, scope of the procurement, expected output, duration, budget, approach for evaluation offers (external experts or not, draft evaluation criteria), monitoring progress suppliers
    - PCP: nr of phases, suppliers/phase, procuring tested products included or not
    - PPI: joint PPI or coordinated PPIs, who buys what/how much (all exactly the same or not, FW contracts/lots or not), how long evaluation of real-life operation
  - **Approach preparation phase**: market consultation, development specs & eval criteria
  - **Additional activities throughout the project** (e.g. testing, labelling of solutions etc.)
  - **Link with other national / international initiatives or projects**

# 2. Impact

- **Project's pathways towards impact**
  - **How will your project contribution to achieving:**
    1) <u>Expected outcomes</u> specified in WP under the 'topic' calling for PCP or PPI action
    2) <u>Wider impacts</u> specified under the 'destination' in WP
  - **Requirements and potential barriers** from factors outside the project
  - **Scale and significance** of the project contribution to expected outcomes and impacts

- **Measures to maximise impact**
  - **Plan for dissemination, exploitation and communication**
    - Measures to ensure wide industry interest (open market consultation, call for tender)
    - Communication about results achieved by the PCP/PPI
    - Plans of buyers group to deploy and encourage other procurers to deploy solutions
    - Measures to help PCP/PPI suppliers grow their business
    - Activities fostering wider commercialisation (e.g. standardisation, certification)
  - **Strategy for management of IPR**
    - Project specificities: e.g. other procurers piggy-backing on the procurement?
    - Ensure that your IPR approach complies with the IPR allocation requirements in general annex H of HE work programme (IPR ownership remaining with suppliers)

# 3. Implementation

- **Work plan and resources**
  - **Work plan:** tables 3.1.a to 3.1.e (templates)
  - **Work Packages** (foresee separate work packages for)
    - Preparation of the procurement
    - Execution and follow-up of the procurement
  - **Deliverables / milestones** (foresee mandatory deliverables / milestones)
    - Start preparation phase: publication PIN for open market consultation in TED
    - End preparation stage: call for tender docs (including contract notice and request for tenders), report on outcome preparation phase, joint procurement agreement
    - Start execution phase: publication contract notice in TED
    - End of tender evaluation /evaluation per phase: info on bids received + on the result of the evaluation + publication contract award notice in TED
    - End of action (and at the end of each phase for PCPs): assessment and validation by the procurer of the results achieved by the suppliers + demonstration of solutions to Granting Authority (and reviewers)
  - **Foresee sufficient time** to prepare/review the tender docs + to promote the OMC/call for tender + for publication timing requirements (see application form and general Annex H to the WP) + to validate and disseminate the results after the PCP/PPI!
  - **Critical project risks and mitigation measures**

- **Resources:** tables 3.1.f to 3.1.k
  - How will consortium mobilise resources for project (incl. own financial contribution)
  - Dependencies in mobilising resources (e.g. additional funding from national or other Community programs such as ESIF)
  - Resources (financial or in kind) from third parties associated to beneficiaries

  ⚠ Don't forget to complete the Tables related to resources
  - Total committed budget for the PCP/PPI procurement (Estimated contribution per member of the buyers group to the <u>PCP/PPI procurement cost</u>) -> Table 3.1.f
  - Estimated <u>costs for additional activities</u> (NOT the PCP/PPI procurement cost)
    - Direct personnel costs (Table 3.1.g)
    - Direct costs of subcontracting (Table 3.1.h)
    - Purchase costs (Table 3.1.i)
    - Other direct costs (Table 3.1.j)
    - In-kind contributions (Table 3.1.k)

- **Capacity of participants and consortium as a whole**
  - Consortium: Complementarity and role beneficiaries (+affiliated entities)
  - ⚠ Note: there can be <u>no potential suppliers of solutions</u> in the consortium
  - Involvement other countries and international organisations: if any (see Annex A work program), explain why their participation is essential
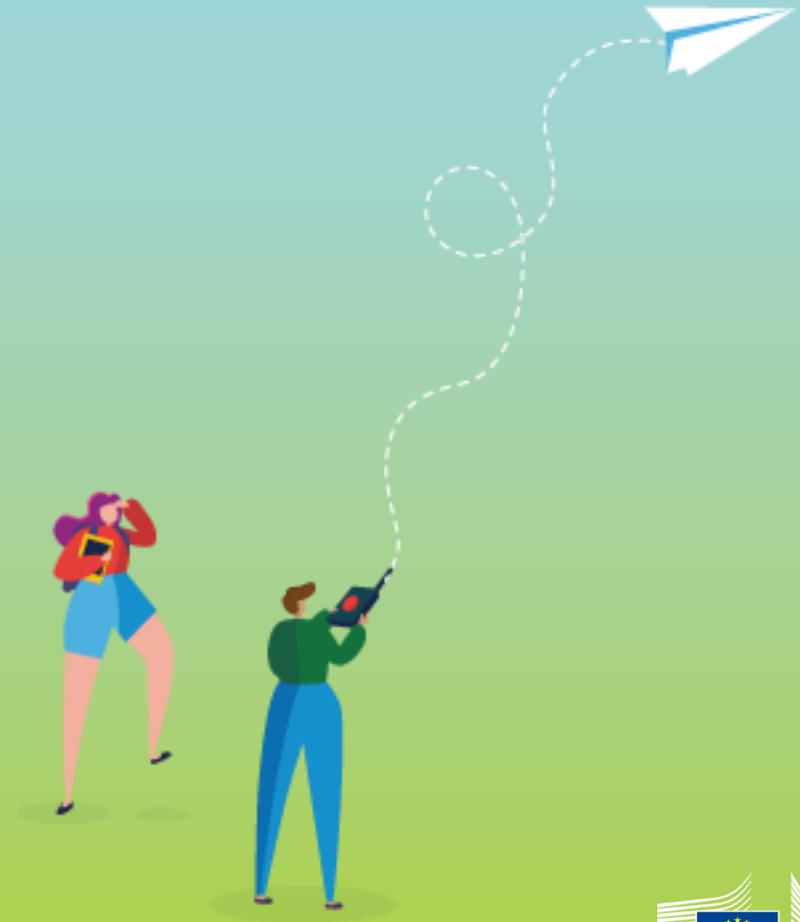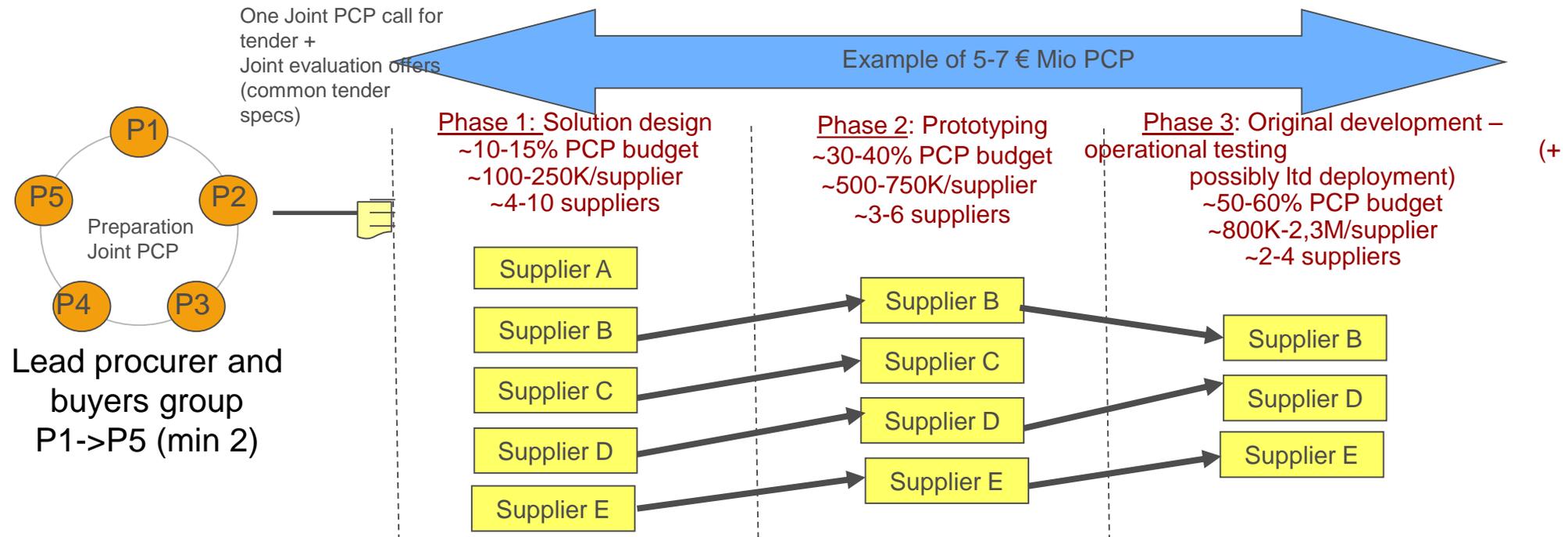
# Example PCP action

- **Example: 10 €M PCP action**
  - EU contribution: e.g. 9 €M for PCP (procurement of min 9 €M) + 1 €M for other additional activities

One Joint PCP call for tender +
Joint evaluation offers (common tender specs)

Example of 5-7 € Mio PCP

(+

P1
P5   P2
Preparation
Joint PCP
P4   P3

Lead procurer and buyers group
P1->P5 (min 2)

**Phase 1:** Solution design
~10-15% PCP budget
~100-250K/supplier
~4-10 suppliers

**Phase 2:** Prototyping
~30-40% PCP budget
~500-750K/supplier
~3-6 suppliers

**Phase 3:** Original development – operational testing
possibly ltd deployment)
~50-60% PCP budget
~800K-2,3M/supplier
~2-4 suppliers

Supplier A
Supplier B
Supplier C
Supplier D
Supplier E

Supplier B
Supplier C
Supplier D
Supplier E

Supplier B
Supplier D
Supplier E

# How to fill in budget table & table 3.1.f

Suppose 3 procurers in buyers group, each contributing equally to PCP procurement budget

- Scenario (1): all 3 procurers ask funding from HE for the PCP subcontracting cost
  - Option (I) the lead procurer pays all suppliers
  - Option (II) the 3 procurers pay all suppliers pro rata according to their financial contribution to the total budget for the PCP procurement

->Note that the difference in choice between Option (I) and (II) is only visible in the budget table, not in table 3.1.f Total Committed Budget for the PCP procurement

- Scenario (2): Procurer 1 and 2 ask funding from HE whereas procurer 3 asks funding from ESIF for their own contribution to the total budget for the PCP procurement
  - Only Option (II) is possible to have clearly separate costs/invoices for H2020 and ESIF: all 3 procurers pay all suppliers pro rata according to their financial contribution to the total budget for the PCP proc.

-> Procurer 3 checks with its ESIF managing authority before submitting the proposal if the ESIF planning of the region fits the timeline of the PCP project and if the managing authority agrees to make ESIF funding available for procurer 3 to participate in the project in case the proposal gets selected for funding by Horizon Europe

**Budget table PCP/PPI actions**

**Scenario (1) All procurers ask funding from HE for PCP proc cost**

Option (I): NL lead procurer pays all suppliers
Option (II): Each of the 3 procurers pays each supplier pro rata

**PCP actions**

| No | Participant name | Country | D.1 Financial support to third parties (Actual costs) (d1) | D.2 Internally invoiced goods and services (Unit costs – usual accounting practices) (d2) | D.3 Transnational access to research infrastructures (Unit costs) (d3) | D.4 Virtual access to research infrastructures (Unit costs) (d4) | D.5 PCP/PPI procurement costs (Actual costs) (d5) | D.6 Euratom Cofund staff mobility costs (Unit costs) (d6) | D.7 ERC additional funding (Actual costs) (d7) | D.8 ERC additional funding (subcontracting, FSTP and internally invoiced goods and services) (Actual costs) (d8) | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | (I) (II) | | | | | |
| 1 | Procurer 1 | NL | | | | | 9M  3M | | | | | |
| 2 | Procurer 2 | NO | | | | | 0M  3M | | | | | |
| | Affiliated Entity | NO | | | | | | | | | | |
| 3 | Procurer 3 | DE | | | | | 0M  3M | | | | | |
| | Associated Partner | AR | | | | | | | | | | |
| | Total | | | | | | 9M | | | | | |

Estimated project expenditure

Estimated eligible costs

D. Other cost categories

NEW

**Budget table
PCP/PPI actions
Scenario (1)**

Additional activities

Option (I): NL lead procurer pays all suppliers
Option (II): Each of the 3 procurers pays each supplier pro rata

D.5 PCP
Procurement costs

PCP actions

| No | Participant name | Country | A. Personnel costs/€ (a1) | B. Subcontracting costs/€ (b) | C. Purchase costs — C.1 Travel and subsistence/€ (c1) | C.2 Equipment/€ (c2) | C.3 Other goods, works and services /€ (c3) | D. Other cost categories — D.X [specific cost category] /€ (dx) (I) (II) | E. Indirect costs/€ [(e) = 25% * [(a1) + (c1) + (c2) + (c3) + (d7)] | Total eligible costs [h] = (a1) + (b) + (c1) + (c2) + (c3) + (d) + (e) (I) (II) | Funding rate (U) 100% | Maximum EU contribution to eligible costs [I] = (U) * (h) (I) (II) | Requested EU contribution to eligible costs/€ (Requested grant amount) (m) (n) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | Procurer 1 | NL | 0,3M | | | | | 9M  3M | 0,075 | 9,375 3,375 | | 9,375 3,375 | |
| 2 | Procurer 2 | NO | 0,1M | | | | | 0M  3M | 0,025 | 0,125 3,125 | | 0,125 3,125 | |
| | Affiliated Entity | NO | 0,3M | | | | | | 0,075 | 0,375 | | 0,375 | |
| 3 | Procurer 3 | DE | 0,1M | | | | | 0M  3M | 0,025 | 0,125 3,125 | | 0,125 3,125 | |
| | Associated Partner | AR | | | | | | | | | | | |
| Total | | | 0,8M | | | | | 9M | 0,2M | 10M | | 10M | |

# Table 3.1.f: Total committed budget for the PCP procurement
## Scenario (1): All 3 procurers ask funding for PCP procurement cost from Horizon Europe
### None of them from other EU programs such as ESIF

| Participant Number / Short Name | Country | (a) EU contribution from Horizon Europe program to the PCP procurement costs [€] (min d * funding rate for PCP action) (I) (II) | (b) Additional contribution from participant's own resources to the PCP procurement costs [€] (max d* funding rate for PCP action) | (c) Additional EU contribution from other EU programs to the PCP procurement costs [€] (optional) | (d) Minimum total committed budget for the PCP procurement = Maximum amount of PCP procurement costs that can be eligible for funding by Horizon [€] (a + b) | (e) Maximum total committed budget for the PCP procurement [€] (a + b + c) |
|---|---|---|---|---|---|---|
| Procurer 1 | NL | 3M | 0M | 0M | 3M | 3M |
| Procurer 1 | NO | 3M | 0M | 0M | 3M | 3M |
| Procurer 3 | DE | 3M | 0M | 0M | 3M | 3M |
|  |  |  |  |  |  |  |
| Total |  | 9M | 0M | 0M | 9M | 9M |

It is possible to add additional budget here from own resources

**Budget table PCP/PPI actions**

**Scenario (2) Procurer 3 asks funding from ESIF for PCP proc cost**

Option (I): NL lead procurer pays all suppliers
Option (II): Each of the 3 procurers pays each supplier pro rata

**PCP actions**

| No | Participant name | Country | D.1 Financial support to third parties (Actual costs) (d1) | D.2 Internally invoiced goods and services (Unit costs – usual accounting practices) (d2) | D.3 Transnational access to research infrastructures (Unit costs) (d3) | D.4 Virtual access to research infrastructures (Unit costs) (d4) | D.5 PCP/PPI procurement costs (Actual costs) (d5) (I) (II) | D.6 Euratom Cofund staff mobility costs (Unit costs) (d6) | D.7 ERC additional funding (Actual costs) (d7) | D.8 ERC additional funding (subcontracting, FSTP and internally invoiced goods and services) (Actual costs) (d8) | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | Procurer 1 | NL | | | | | 9M  4,5M | | | | | |
| 2 | Procurer 2 | NO | | | | | 0M  4,5M | | | | | |
| | Affiliated Entity | NO | | | | | | | | | | |
| 3 | Procurer 3 | DE | | | | | 0M  0M | | | | | |
| | Associated Partner | AR | | | | | | | | | | |
| Total | | | | | | | 9M | | | | | |

Estimated project expenditure

Estimated eligible costs

D. Other cost categories

**Budget table PCP/PPI actions**
**Scenario (2)**

Additional activities

Option (I): NL lead procurer pays all suppliers
Option (II): Each of the 3 procurers pays each supplier pro rata

D.5 PCP Procurement costs

PCP actions

| No | Participant name | Country | A. Personnel costs/€ (a1) | B. Subcontracting costs/€ (b) | C. Purchase costs | | | D. Other cost categories | E. Indirect costs/€ [(e) = 25% * [(a1) + (c1) + (c2) + (c3) + (d7)]] | Total eligible costs [(h) = (a1) + (b) + (c1) + (c2) + (c3) + (d) + (e)] | Funding rate (U) 100% | Maximum EU contribution to eligible costs [(l) = (U) * (h)] | Requested EU contribution to eligible costs/€ (Requested grant amount) (m) (n) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | C.1 Travel and subsistence/€ (c1) | C.2 Equipment/€ (c2) | C.3 Other goods, works and services /€ (c3) | D.X [specific cost category] /€ (dx) (I) (II) | | | | (I) (II) | |
| 1 | Procurer 1 | NL | 0,3M | | | | | 9M  4,5M | 0,075 | 9,375  4,875 | | 9,375  4,875 | |
| 2 | Procurer 2 | NO | 0,1M | | | | | 0M  4,5M | 0,025 | 0,125  4,625 | | 0,125  4,625 | |
| | Affiliated Entity | NO | 0,3M | | | | | | 0,075 | 0,375 | | 0,375 | |
| 3 | Procurer 3 | DE | 0,1M | | | | | 0M  0M | 0,025 | 0,125  0,125 | | 0,125  0,125 | |
| | Associated Partner | AR | | | | | | | | | | | |
| Total | | | 0,8M | | | | | 9M | 0,2M | 10M | | 10M | |

Estimated expenditure

Estimated eligible costs

Requested EU contribution

EU contribution to eligible costs

# Table 3.1.f: Total committed budget for the PCP procurement
## Scenario (2): Procurer 1 & 2 ask funding for PCP procurement cost from Horizon Europe
### Procurer 3 ask funding from ESIF for his contribution to the PCP procurement cost

PCP actions

| Participant Number / Short Name | Country | (a) EU contribution from Horizon Europe program to the PCP procurement costs [€] (min d * funding rate for PCP action) (I) (II) | (b) Additional contribution from participant's own resources to the PCP procurement costs [€] (max d* funding rate for PCP action) | (c) Additional EU contribution from other EU programs to the PCP procurement costs [€] (optional) | (d) Minimum total committed budget for the PCP procurement = Maximum amount of PCP procurement costs that can be eligible for funding by Horizon [€] (a + b) | (e) Maximum total committed budget for the PCP procurement [€] (a + b + c) |
|---|---|---|---|---|---|---|
| Procurer 1 | NL | 4,5M | 0M | 0M | 4,5M | 4,5M |
| Procurer 1 | NO | 4,5M | 0M | 0M | 4,5M | 4,5M |
| Procurer 3 | DE | 0M | 0M | 4,5M | 0M | 4,5M |
| | | | | | | |
| **Total** | | 9M | 0M | 4,5M | 9M | 13,5M |

It is possible to add additional budget here from own resources

**Budget table**
**RIA/IA actions**
**Scenario (1)**

Option (I): NL lead procurer pays all suppliers
Option (II): Each of the 3 procurers pays each supplier pro rata

RIA action

Price of PCP/PPI Procurement under Subcontracting costs

Estimated expenditure

There is no D.5 PCP/PPI Procurement costs in RIA/IA actions

Requested EU contribution

Estimated eligible costs

EU contribution to eligible costs

| No | Participant name | Country | A. Personnel costs/€ (a1) | B. Subcontracting costs/€ (b) (I)  (II) | C. Purchase costs | | | D. Other cost categories | E. Indirect costs/€ [e] = 25% * [(a1) + (c1) + (c2) + (c3) + (d7)] | Total eligible costs [h] = (a1) + (b) + (c1) + (c2) + (c3) + (d) + (e) (I)  (II) | Funding rate (U) | Maximum EU contribution to eligible costs [l] = (U) * (h) | Requested EU contribution to eligible costs/€ (Requested grant amount) (m)  (n) |
|----|------------------|---------|----|----|----|----|----|----|----|----|----|----|----|
| | | | | | C.1 Travel and subsistence/€ (c1) | C.2 Equipment/€ (c2) | C.3 Other goods, works and services /€ (c3) | D.X [specific cost category] /€ (dx) | | | | | |
| 1 | Procurer 1 | NL | 30M | 9M  3M | | | | | 7,5 | 46,5  40,5 | | | |
| 2 | Procurer 2 | NO | 10M | 0M  3M | | | | | 2,5 | 12,5  15,5 | | | |
| | Affiliated Entity | NO | 3M | | | | | | 0,75 | 3,75 | | | |
| 3 | Procurer 3 | DE | 1M | 0M  3M | | | | | 0,25 | 1,25  4,25 | | | |
| | Associated Partner | AR | | | | | | | | | | | |
| Total | | | 44M | 9M | | | | | 11M | 64M | | | |

# ... one final point

**The best way to learn is by doing**

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# Any questions?

# Please enter your questions in slido

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# Thank you!

## # HorizonEU

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